





# Market Demographics

Source: Source to Placer 2023 STI Popstats

| STATS                    | 30 MILES  | 45 MILES | 60 MILES |  |
|--------------------------|-----------|----------|----------|--|
| POPULATION               | 41,411    | 87,379   | 168,785  |  |
| HOUSEHOLDS               | 17,537    | 36,050   | 67,054   |  |
| AVG. PERSONS/HOUSEHOLD   | 2.35      | 2.38     | 2.43     |  |
| AVG. AGE                 | 46.07     | 44.3     | 44.02    |  |
| MEDIAN AGE               | 48.26     | 45.84    | 45.38    |  |
| HOUSEHOLDS WITH CHILDREN | 22.2%     | 22.7%    | 25.4%    |  |
| ETHNICITY                |           |          |          |  |
| WHITE                    | 85.1%     | 71.9%    | 71.4%    |  |
| HISPANIC                 | 7.6%      | 6.6%     | 5.4%     |  |
| OTHER                    | 3.7%      | 4.0%     | 4.1%     |  |
| BLACK                    | 3.0%      | 16.8%    | 18.3%    |  |
| ASIAN                    | 0.6%      | 0.7%     | 0.8%     |  |
| AVG. HOUSEHOLD INCOME    | \$104,999 | \$93,544 | \$91,073 |  |

ANNUAL VISITORS
957,400
UNIQUE VISITORS
601,000
VISIT FREQUENCY
1.6/year

AVG. DWELL TIME

47 min

AVG. HOUSEHOLD INCOME

\$104,999

SIZE

82,161 SF

NUMBER OF STORES

22

KEY DATES

Opened 1990

NUMBER OF PARKING SPACES

484

PARKING RATIO

6:1,000

## Seasonality Chart

Source: March 2023 - February 2024 Tenant Sales







## Distance to...

## Nearest Competition

| MAJOR CITIES                      |           | CENTER           | DISTANCE<br>(MILES) | KEY TENANTS  |  |
|-----------------------------------|-----------|------------------|---------------------|--|--|
| NORFOLK                           | 70 miles  |                  |                     | HOMEGOODS, ULTA BEAUTY, WEST MARINE                                |  |
| RICHMOND                          | 145 miles | Outer Banks Mall | 2                   |  |  |
| RALEIGH                           | 165 miles |                  |                     | BELK, RACK ROOM SHOES,<br>FOOD LION                                |  |
| WILMINGTON                        | 170 miles | Dare Centre      | 9                   |  |  |
| POINTS OF INTEREST                |           | Norfolk Premium  | 75                  | COACH, H&M,<br>NIKE FACTORY STORE,                                 |  |
| JOCKEY'S RIDGE STATE PARK         | 3.5 miles | Outlets          |                     | POLO RALPH LAUREN FACTORY STORE                                    |  |
| WRIGHT BROTHERS NATIONAL MEMORIAL | 8 miles   | Williamsburg     |                     | COACH, COLUMBIA SPORTSWEAR,<br>MICHAEL KORS,<br>NIKE FACTORY STORE |  |
| CAPE HATTERAS NATIONAL SEASHORE   | 46 miles  | Premium Outlets  | 116                 |  |  |
|                                   |           |                  |                     |  |  |

### FOR LEASING INFORMATION, CONTACT:

### MARC GURSTEL

mgurstel@igniteretailpartners.com

**3** 612.423.3350

#### **RON SIMKIN**

≤ simkingroup@gmail.com

**9** 901.484.7099

#### MATT CHANDLER

™ matt@igniteretailpartners.com

**2** 260.414.7962

OWNERSHIP LEASING & MARKETI

AVISON YOUNG

PROPERTY MANAGEMENT



